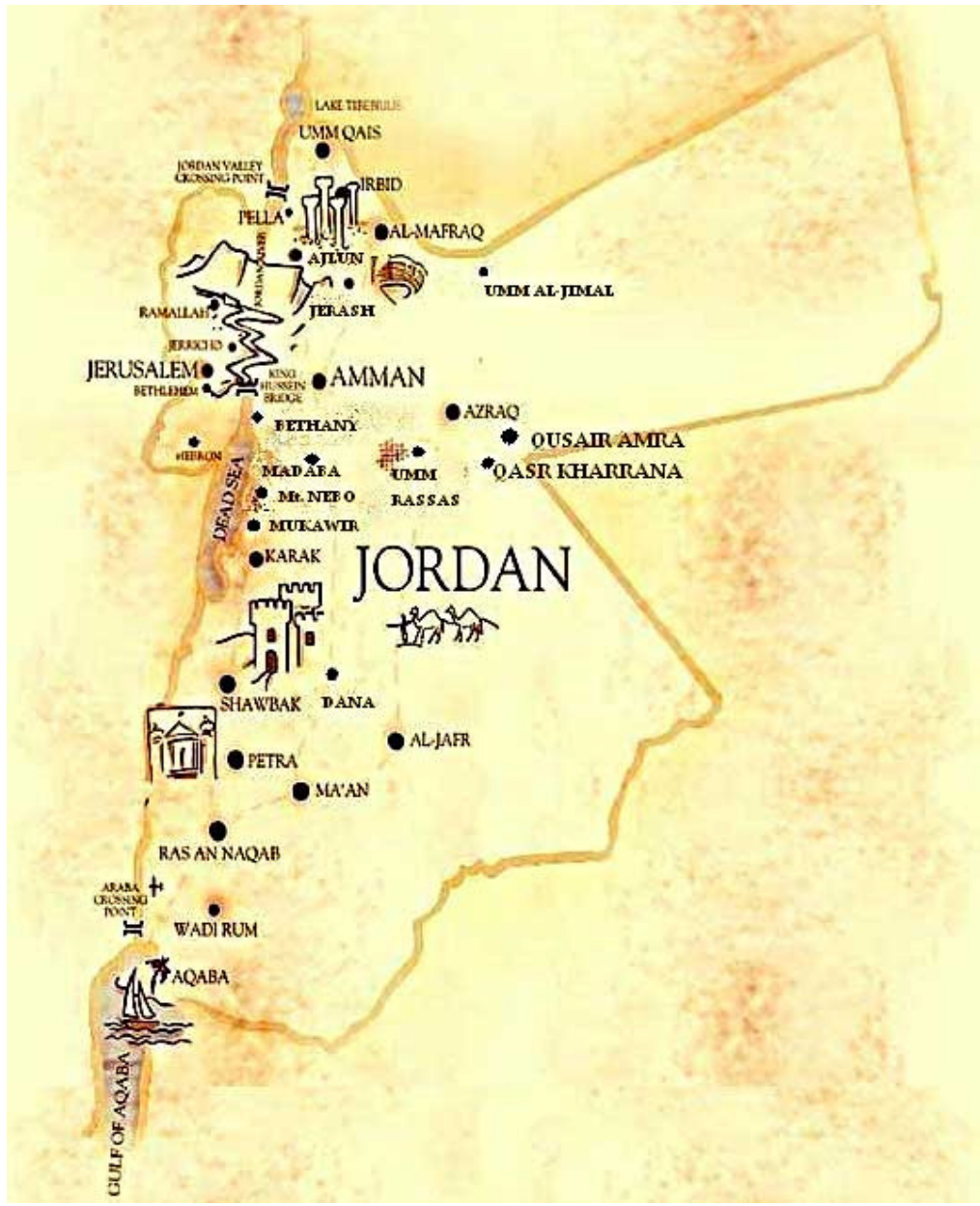




# Jordan

Established 2002





## **LOCATION & Address:**

**Amman**, Jordan – Amman, the capital city of Jordan, and it is the key city between all the other cities in Jordan including all the QIZ area...

Cherry Field Sesby  
Global Sourcing – Jordan office  
Zeyed Salah Building  
Abdel Hameed Sharaff Street  
Shmeisani, PO. Box 7245  
Amman  
Tel: +962-6-5681027

## **Jordan QIZ:**

### **What:**

**In 1996 the U.S. Congress established the Qualifying Industrial Zone (QIZ) initiative to support the peace process in the Middle East. These zones are industrial parks in Jordan or Israel from which goods can be exported duty free to the United States.**

### **Advantage:**

**The QIZ initiative's greatest advantage is that it provides duty-free access to the United States, the world's largest consumer market. In addition, there are currently no U.S. import quotas on clothes or textiles manufactured in Jordan.**

**Mainly for polyester garment export from Jordan the duty benefit round 28% comparing with the un duty free countries which is making Jordan more competitive and major **ADVANTAGE** of buying European and Turkish piece goods in shorter transit lead time which can cut around 3 weeks in the whole process of fabric to conversion into garments compare to any production center across globe.**

## **QIZ Location:**

**The United States Government has designated ten industrial parks in Jordan as QIZS: the Gateway QIZ on the northern Jordan-Israel border; the Al-Hassan Industrial Estate in Irbid; the Al-Tajamouat Industrial Estate in Amman; the Ad-Dulayl Industrial Park near Zarka, the Kerak Industrial Estate, Aqaba Industrial Estate, Jordan Cyber City in Irbid, Al-Qastal Industrial Zone in Amman, Mushatta International Complexion Amman, and El-Zai Ready wear Manufacturing Co. in Zarqa.**

**The Al-Hassan Industrial Estate in Irbid, operated by the Jordan Industrial Estates Corporation (JIEC) is the first fully operational QIZ. Several companies there are already exporting to the U.S. under QIZ rules**

## **Jordan FTA:**

**The Jordan Free Trade Agreement (FTA) was signed on October 24, 2000. It was America's third free trade agreement, and the first ever with an Arab state. The Jordan FTA achieves significant and extensive liberalization across a wide spectrum of trade issues. It will eliminate all tariff and non-tariff barriers to bilateral trade in virtually all industrial goods and agricultural products within ten years.**

## **Agader Agreement:**

**Generally Jordan export goods to EU is duty free as long as the fabric coming from EU countries; however after Agadir agreement which it has been sign on 25<sup>th</sup> of February 2004 Jordan had more flexibility to export to EU with the duty free advantage; if the fabric coming from Jordan, Egypt, Tunisia, Morocco & Israel then the product is duty free to the EU market.**

## Jordan Export 2007:

The textile export out of Jordan represent 30% from the total export out of Jordan.

the textile export out of Jordan during 2006 was aprox 1.2 billion dollar; 2007 reduced by 15%...

## **Miscellaneous:**

- Transit lead time for fabric from the far east to Jordan between 24 days to 30 days.
- Transit Lead Time from Jordan to NY Port approximately 18 to 24 days out of Haifa Port.
- Transit Lead Time from Jordan to NY Port approximately 18 to 24 days out of Aqaba Port.
- Jordan exporting to US thru 2 different ports; Aqaba port as well as Haifa port.
- Average production lead time in Jordan between 30 to 45 days – this depend on the quantity and style complexity.

## **AL-MADAREK**

**FACTORY NAME:** **AL-MADAREK for GARMENT MANUFACTURE & TRADE**

**ADDRESS:** Al-Hassan Industrial Estate (QIZ) P.O. Box 69, Al-Ramtha 21467,  
JORDAN Tel: 962 27395096 Fax: 962 27395099

**CONTACT PERSON:** Mr. Avner Kotzer  
(Country Manager)

**ESTABLISHED IN:** 1999 & Wholly Owned

**PRODUCTS :** MEN' S - N/A  
LADIES - TAILORED PANTS, SKIRTS & DRESSES  
KIDS - N/A

**MONTHLY CAPACITY:** 95.000 UNITS

**TOTAL FACTORY AREA:** 8,500 sqm

**PRODUCTION AREA:** 7,100 sqm

**TOTAL # OF EMPLOYEES:** 480 employees

**ANNUAL TURNOVER:** US\$ 17.5 million

**MAJOR MARKETS:** USA - 100%



# Jordan

## AMMAN

### ■ OWN OFFICE

- Full service Office
- Teamleader
- Merchandisers
- QA and QC staff

### ■ OWN FACTORY

- Constructed pants

## ■ DUTY FREE TO USA ■

### ■ PRODUCT

- Denim
- Ladies top (Turkish fabric)
- Constructed ladies pant
- Men jersey

### ■ PRODUCTION LEADTIME

- 8-10 Weeks

### ■ SHIPPING LEADTIME

- EU: 15 Days
- USA: 25 Days  
(depends on port)

### ■ ADVANTAGE

- Duty Free to USA and EU if EU fabrics are used
- Close to Turkey
- Denims